



O.R. TRAX Quantifies the Cost of Vendor Delays — and Saves Hospitals & ASCs Millions with Real-Time Surgical Scheduling Automation

Hospitals and ASCs are losing up to \$312,000 annually to vendor-related OR delays. O.R. TRAX is not just measuring the damage - it's eliminating it, at scale. With hundreds of facilities deployed and rapid growth in 2025, the platform is fast becoming the new standard for surgical vendor management and vendor credentialing.

The Hidden Cost of an Unnotified Vendor? \$155,208 Per Year, Per Facility

Across operating rooms nationwide, hospitals and ASCs continue to suffer from one avoidable, expensive bottleneck: **manual vendor coordination**.

Phone calls. Emails. Texts. Chasing credential updates. Late vendor arrivals. Delayed case starts. Missed instruments. Wasted time.

Now, O.R. TRAX has released data showing just how costly those moments are: **an average of \$155,208 in lost surgical productivity per year** per facility. In high-acuity specialties like robotics or CV surgery, the loss surges to **\$316,800/month**.

"When you multiply this across 10, 50, or 100 facilities, it's millions saved," said Abram Liverio, Co-Founder and CEO of O.R. TRAX. "We've always known we were solving a big problem - now we can show exactly how big."



[Download the full case data →](#)



Quantified Waste, Real Dollars

The case study focused on a large surgical facility and tracked the impact of vendor-related delays across three months. Results were unambiguous:

-  **7–10 hours/week** wasted coordinating with vendors

- 📞 Dozens of daily manual interactions across staff
- 📅 **120 minutes/month** of vendor-related surgical delays
- 💵 **\$7,200–\$26,400/month** loss range by procedure level
- ⚠️ **\$12,934/month** average verified facility loss

Delays in Level 5 or 6 procedures - like total joints, spine, and CV surgery - can easily run \$220/minute. Just eight delayed cases a month (15 minutes each) over the course of a year becomes a **\$312K black hole**.

✅ How O.R. TRAX Fixes It

O.R. TRAX eliminates the manual mess with an elegant, cloud-native platform built for surgical teams, vendor reps and compliance officers.

Key Features:

- 📱 **Real-time surgical scheduling alerts** to only fully credentialed vendor reps
- ✅ **Credential gating:** no credentials = no schedule access
- 🔄 **Touchless iBadge check-in** with smartphone
- 🗝️ **HIPAA-compliant communication**, stripped of PHI
- 📅 **Full audit trail** for every vendor login, credential, and case view

There's no cost, hardware, no kiosk, no badge printers, some instances no IT setup - and no excuses.

"O.R. TRAX took our vendor scheduling from chaos to complete control," said a scheduling coordinator at a Florida facility. "No more calls, no more check-in logs, no more confusion. Vendors show up on time, compliant and informed."

📈 A Platform Proven Across the Country

This release follows three major product and growth milestones:

◆ EPIC App Market Integration

O.R. TRAX became one of the only vendor management platforms with native **EHR-integrated scheduling visibility**, launching on the **EPIC App Market** in March 2025.

 [Read the EPIC press release →](#)

◆ **Nationwide ASC Expansion**

In Q1 2025, O.R. TRAX launched across **30 ASCs**, enabling 100% credential compliance, eliminating manual check-in paperwork, and replacing costly vendor delays with real-time automation.

 [See the 30 ASC press release →](#)

◆ **Florida ASC Case Study: 100% Compliance, Zero Delay**

Four Florida ASCs deployed O.R. TRAX and reported **six consecutive months of 100% vendor compliance**. Reps checked in using mobile iBadges. Schedulers saved **30–40 hours per month**. No delays. No phone tag. No audit stress.

 [Read the full ASC case study release →](#)



100's of Facilities On Board - and Growing Fast

Since launching, **O.R. TRAX has been deployed at hundreds of facilities**, including:

- Independent ASCs
- Multi-site outpatient surgery networks
- Community hospitals
- Large integrated delivery networks (IDNs)
- Academic medical centers
- Vascular Labs
- Pain Clinics

In 2025 alone, the company has seen **a major wave of adoption**, driven by growing regulatory scrutiny, increased case volumes and the demand for zero-latency OR operations.

“We’re on track to close more surgical facilities in 2025 than the last two years combined,” said St. Louis. “The growth is a signal: hospitals want appropriate vendors in the hallway, and more control in the OR.”



It’s Not Just About Money - It’s About Safety and Precision

While the financial losses are real, the downstream impact on staff and patient care is just as critical:

- Patient safety - or lack thereof
- Nurse fatigue from constant vendor follow-up
- Late starts impacting back-to-back cases
- Surgeons frustrated by unprepared instrumentation or implants
- Patients delayed or rescheduled due to unnotified vendors

With O.R. TRAX, those frictions disappear.

“We built O.R. TRAX to give surgical teams time, clarity, and control,” said St. Louis. “Because when the OR runs like a machine, everyone wins - the surgeon, the staff, and most importantly, the patient.”



Get Started in Under a Week

Hospitals and ASCs can go live with O.R. TRAX in under 7 days - no cost, no hardware required, no disruption to current workflows.



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